

# BIO TECH SRL

*“...nu am fost primii...dar...  
incercam sa fim cei mai buni...”*

# Oferta de servicii si lucrari

- **Detectie pierderi de apa potabila din conducte**
- **Localizare trasee conducte**
- **Colectare date din teren (relevee, masuratori debite si presiuni) in vederea calibrarii retelelor de conducte**
- **Modelare Hidraulica**
- **Inspectii video in conducte**



# ASTERRA

**BIO TECH** SRL

Prezentare Generala



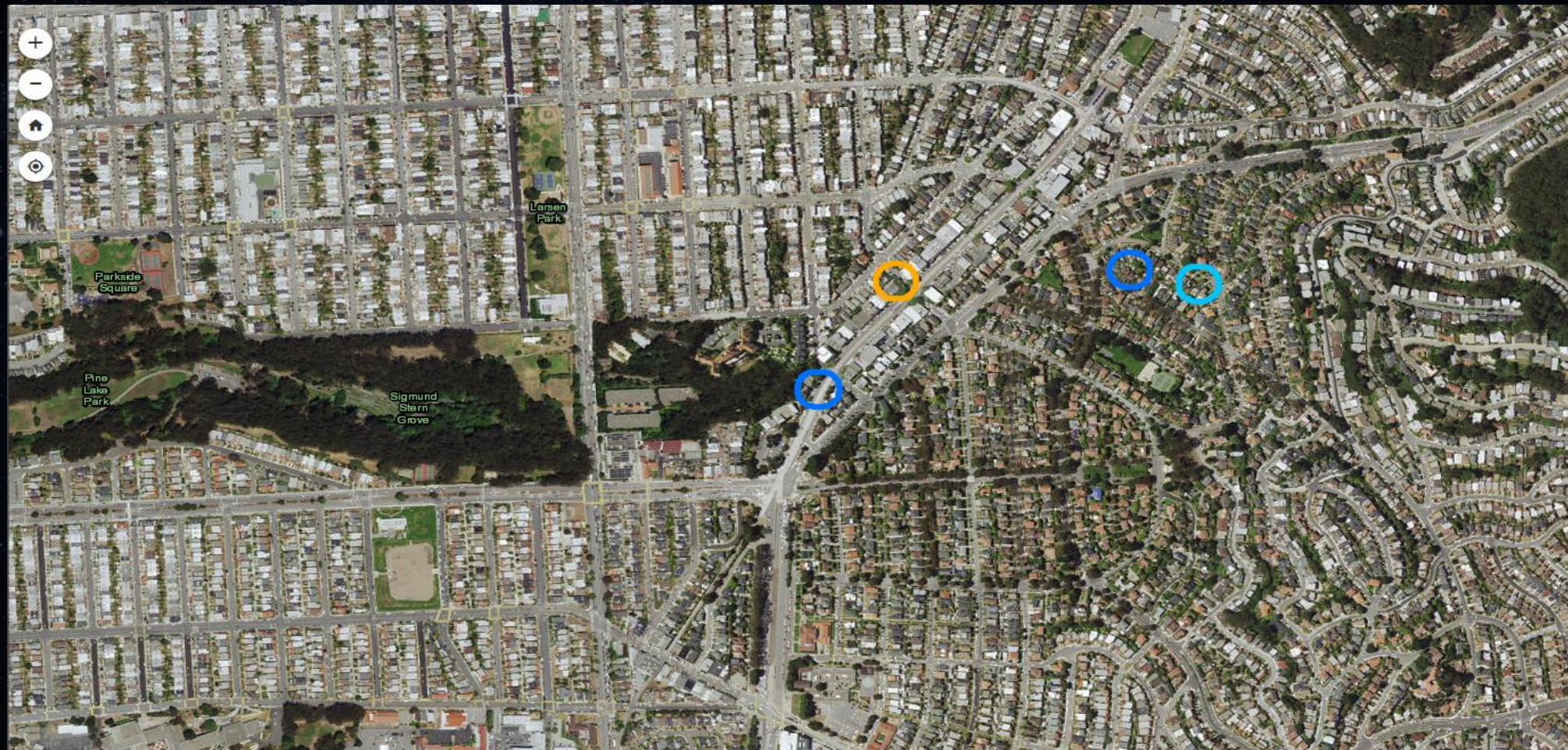
<https://asterra.io>

# Utilis / ASTERRA – Despre noi

- ✦ Companie infiintata in Israel, in Feb. 2013
- ✦ Pe baza tehnologiei utilizate pentru descoperirea apei pe alte planete, dl. Lauren Guy – co-fondator ASTERRA a dezvoltat o solutie software pentru detectarea scurgerilor de apă tratata în sistemele urbane de alimentare cu apă, prin analiza imaginilor spectrale obținute prin intermediul sateliților.
- ✦ Companie fondata de investitori privati, de Fonduri de Investitii, si de Biroul de Cercetare Stiintifica al Ministerului Economiei din Israel



## Prezentarea globala a rețelei



# Procedura – ASTERRA



1

Obtinere imagine  
spectrala prin satelit

*Imagini brute ale zonei obtinute  
prin SAR*



2

Corecturi  
radiometrice

*ASTERRA prelucreaza datele brute  
si le pregateste pentru analiza,  
prin reducerea zgomotului produs  
de cladiri si alte obiecte artificiale,  
vegetatie, etc.*



3

Analiza  
algoritmica

*Utilizand analiza algoritmica  
avansata Utilis pentru a  
identifica "semnatura"  
spectrala a apei tratate si a  
interactiunii acesteia cu solul*

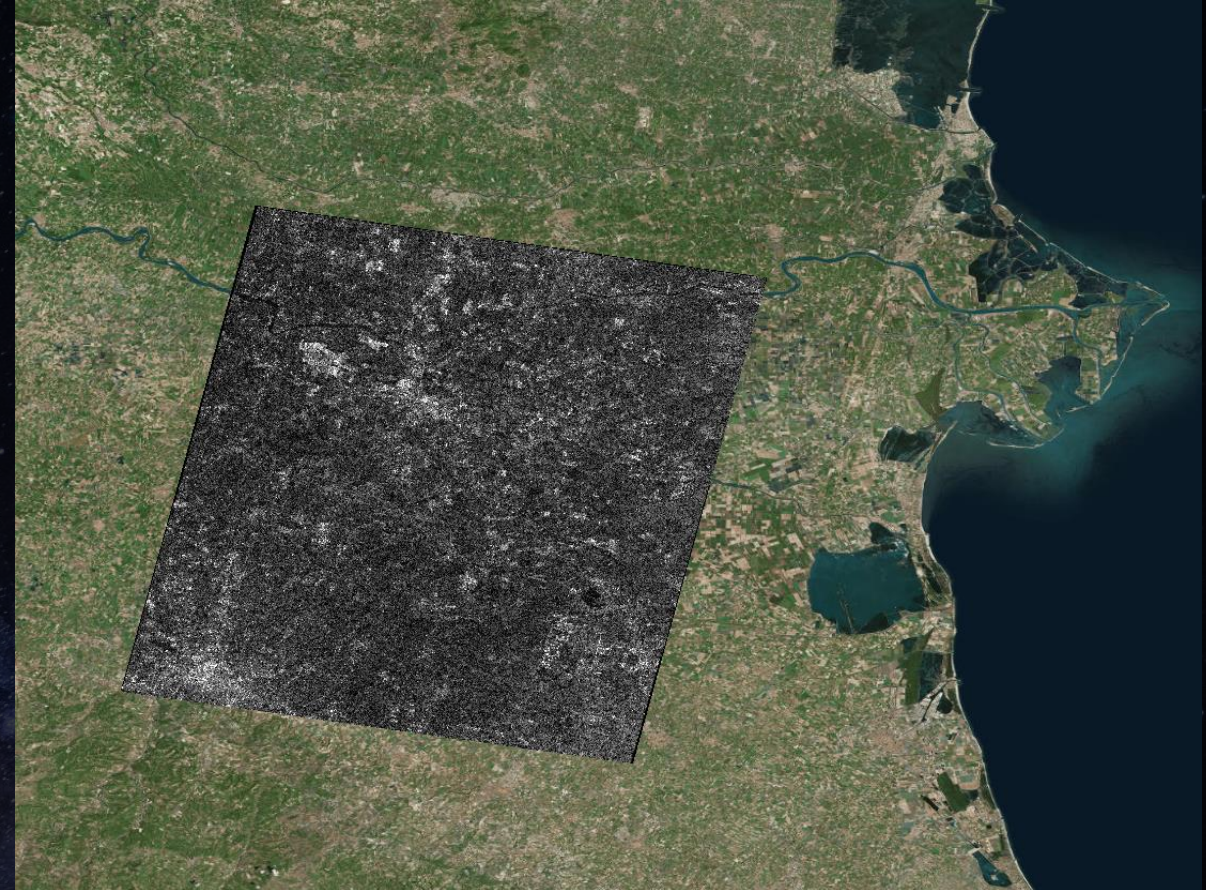
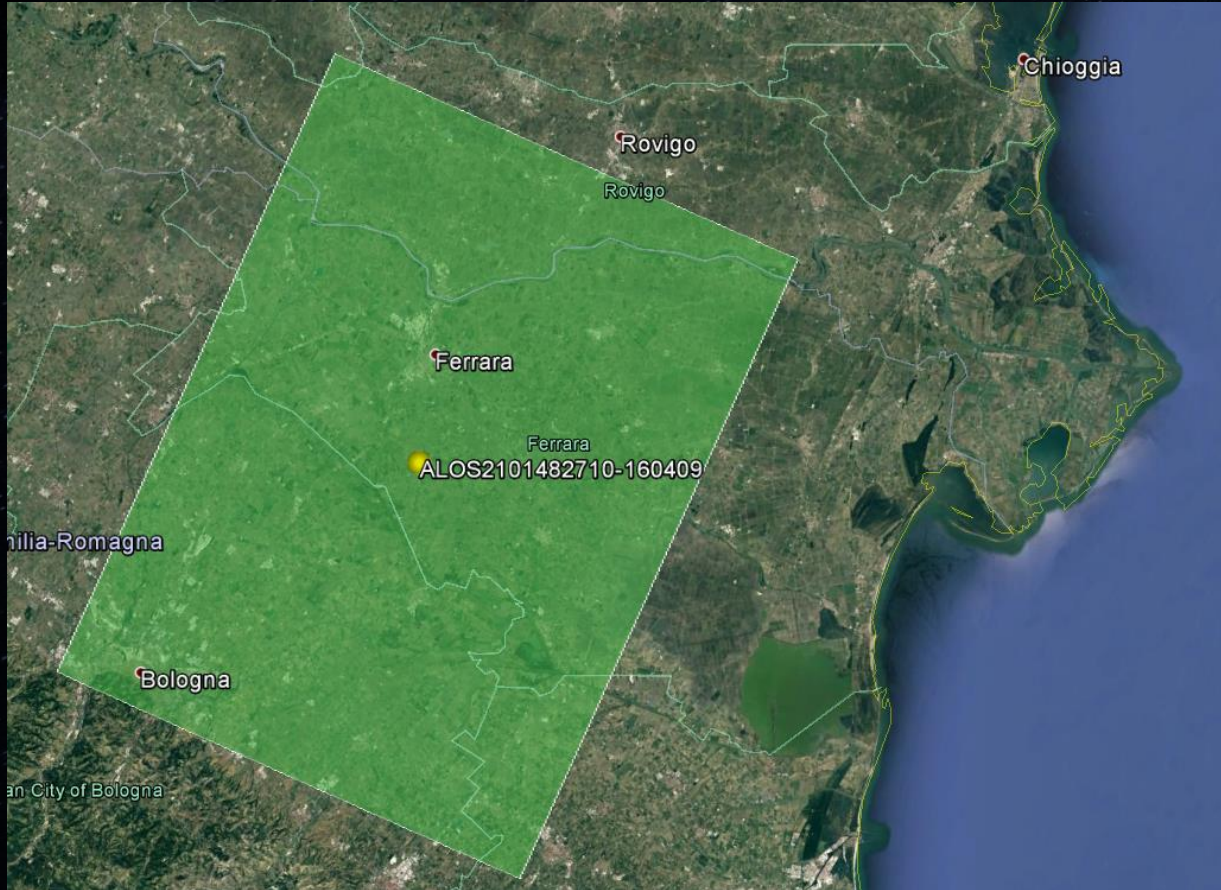


4

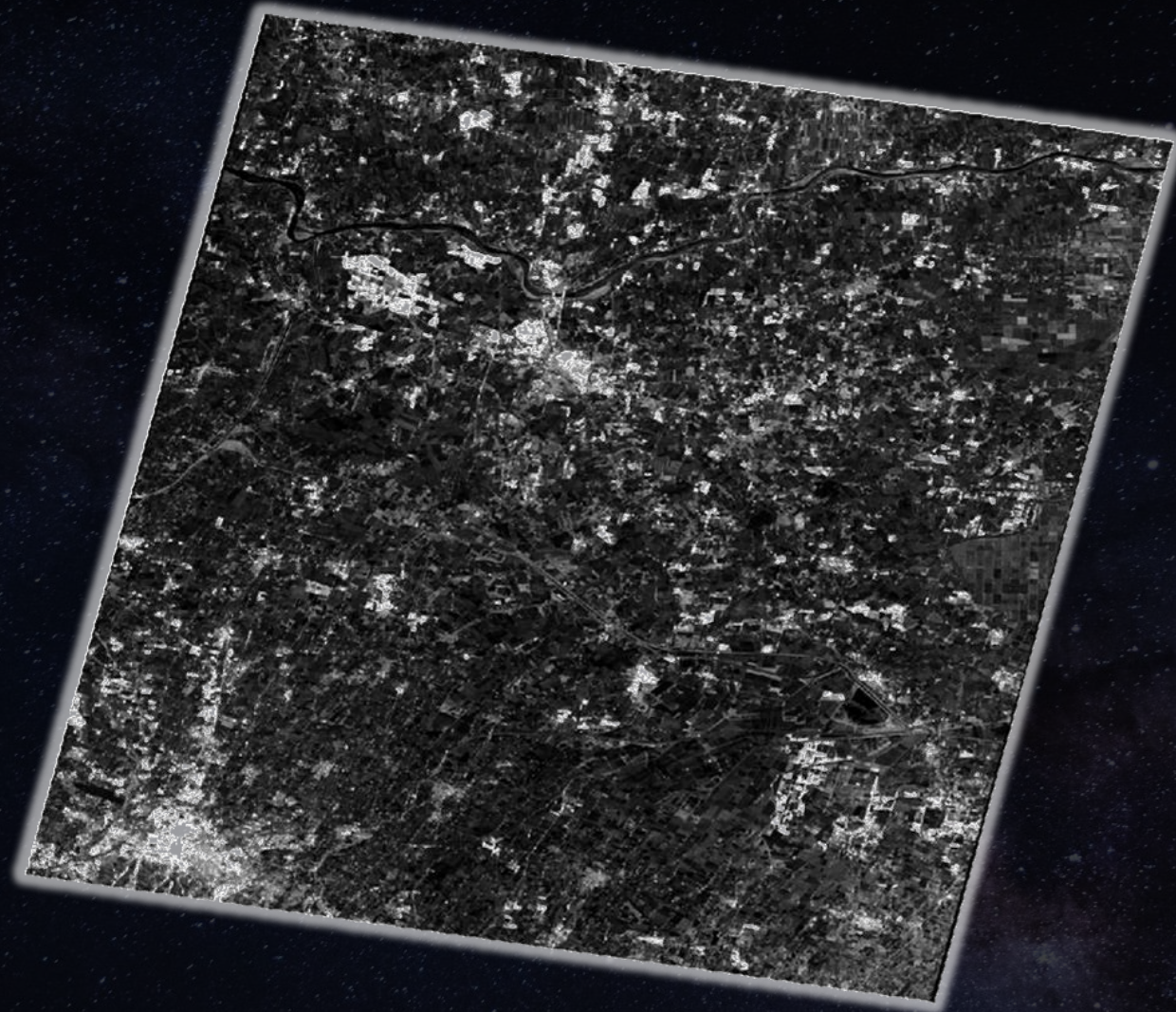
Rezultate

*Pierderile sunt afisate pe diverse tipuri  
explicite de interfata GIS*

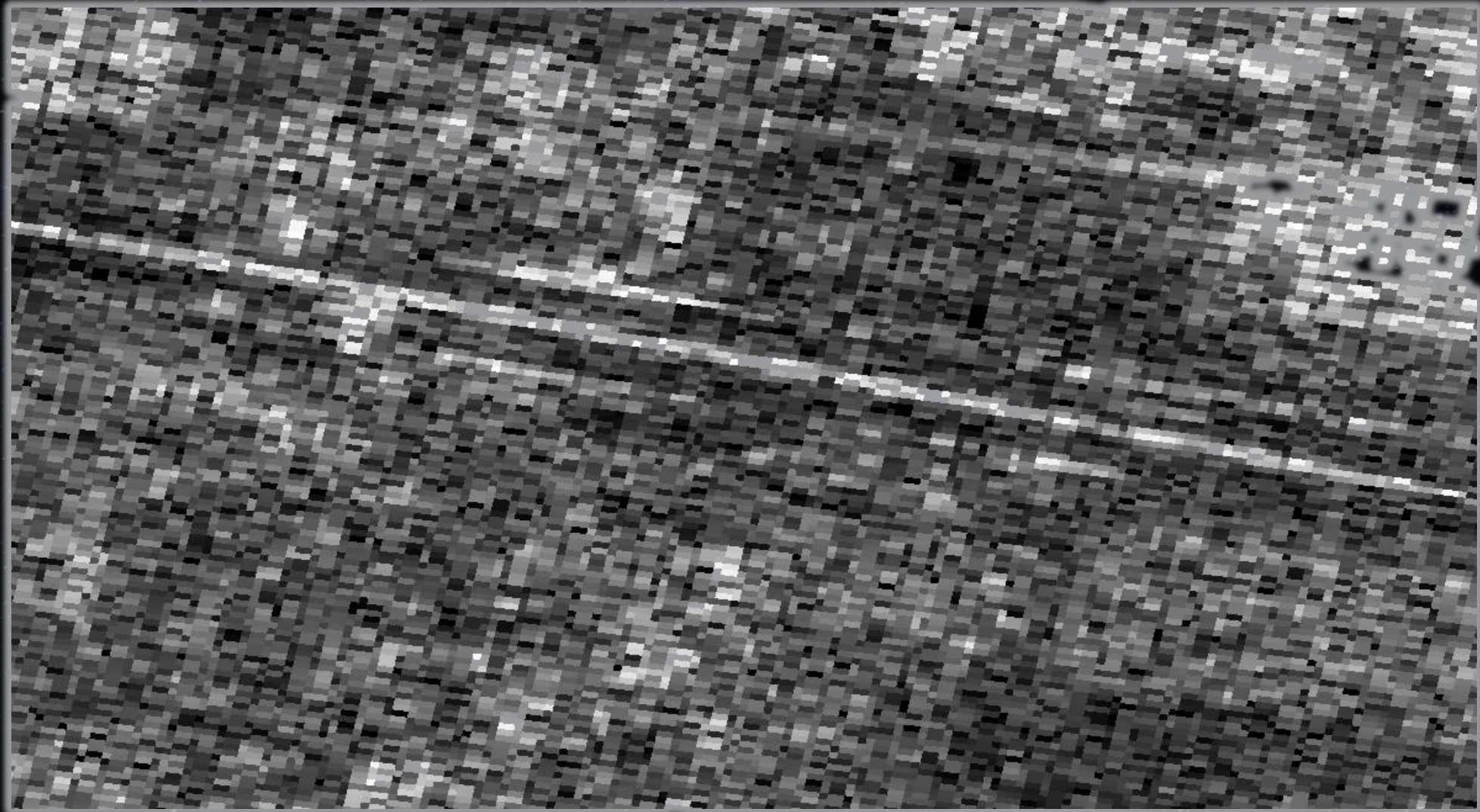
# Etapa 1: alegerea zonei si captarea imaginii



# Etapa 2: Corectii radiometrice



# Etapa 3: Analiza algoritmica

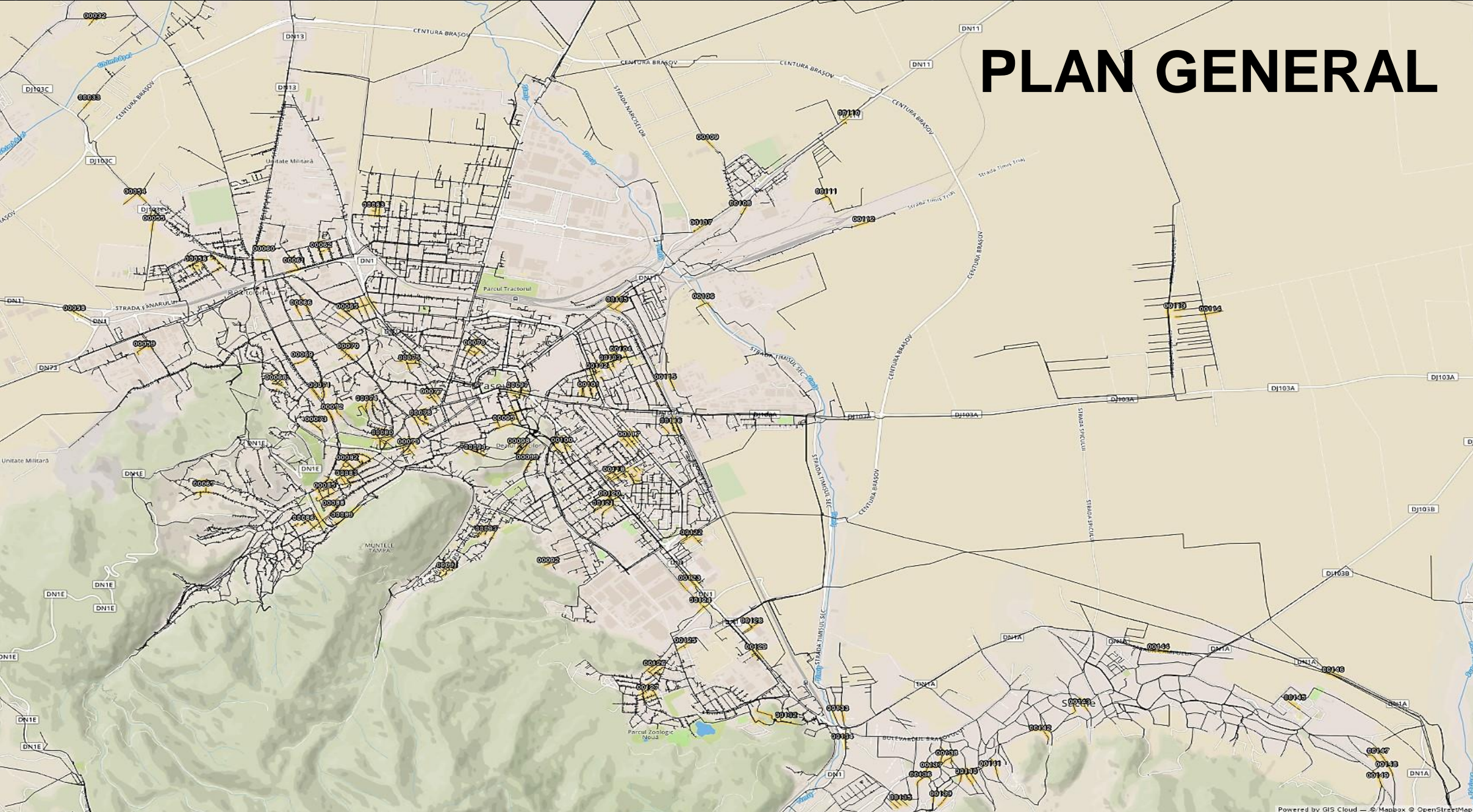


# Etapa 3: Analiza algoritmica



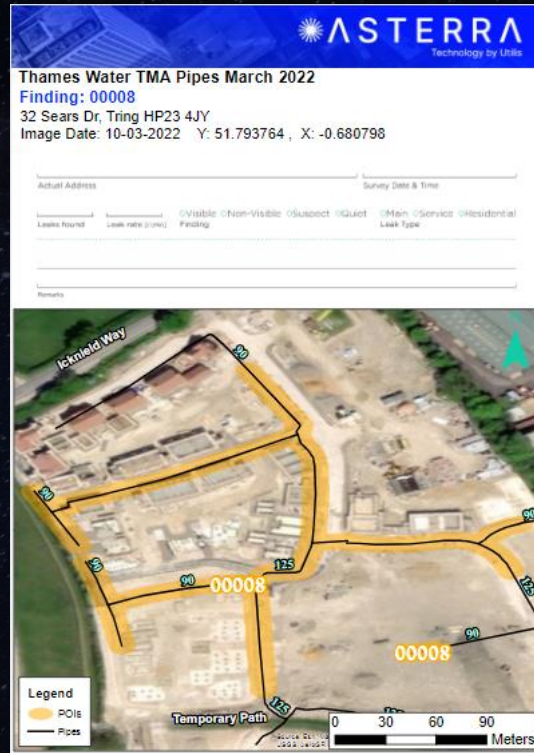
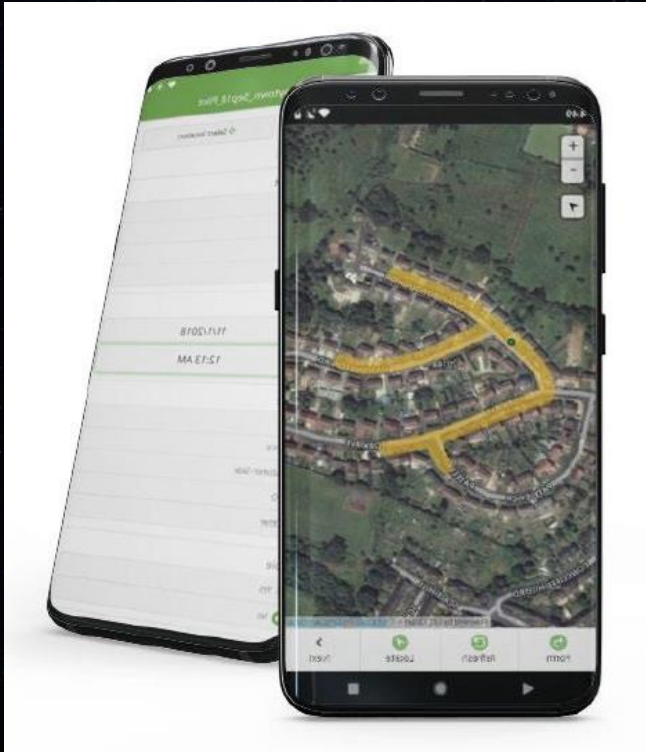
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4													

# PLAN GENERAL



# Etapa 4: Rezultate

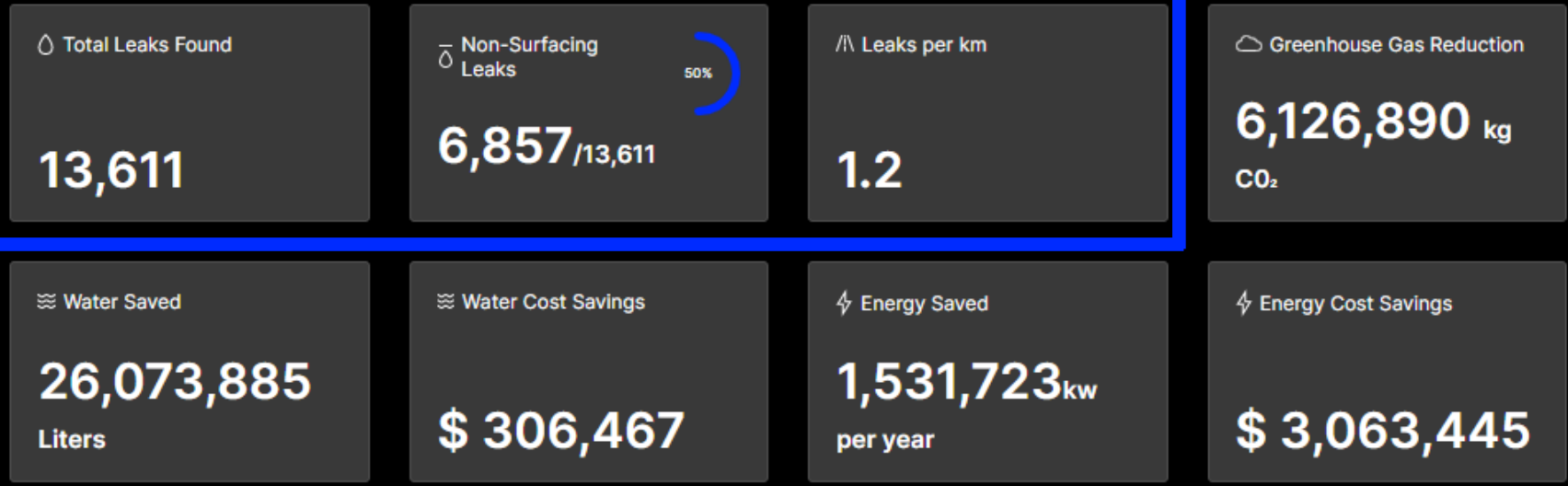
- ✦ Fisier SHP
- ✦ Aplicatii web U-View & U-Collect / Dashboard
- ✦ Fisa pierderi





# EO Discover

## Overall Performance ⓘ



### Edit Performance Inputs

Water Cost  
0.00155  \$ PER LITER

Power Cost  
0.0006  \$ PER KW

Treatment Cost  
0  \$ PER ML

Greenhouse gas emissions  
0.25  KG

Your additional comments and remarks

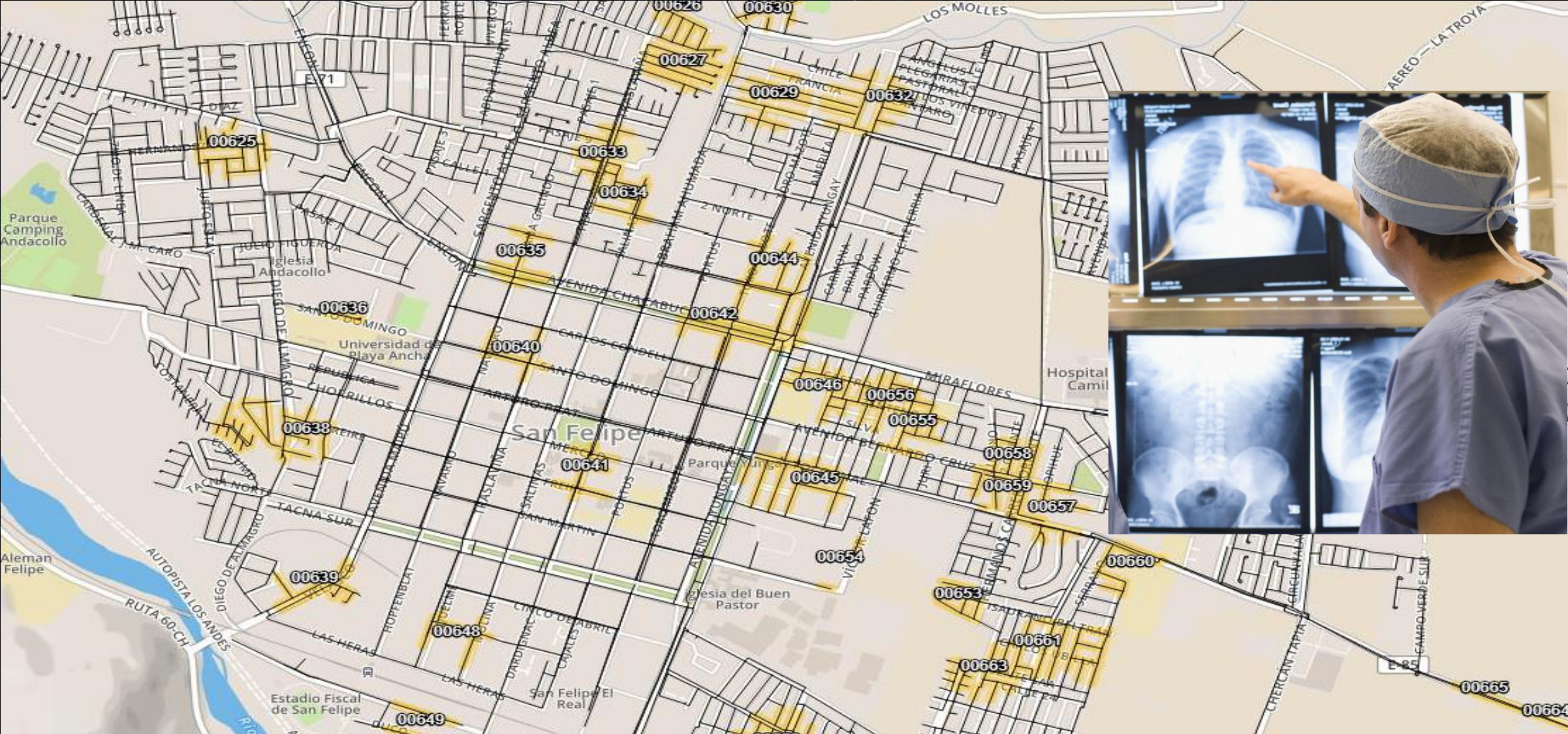
EO Discover va calcula automat valorile de performanță pe baza datelor de intrare.

Acest instrument poate fi folosit pentru a personaliza tabelul clienților în funcție de propriile cerinte

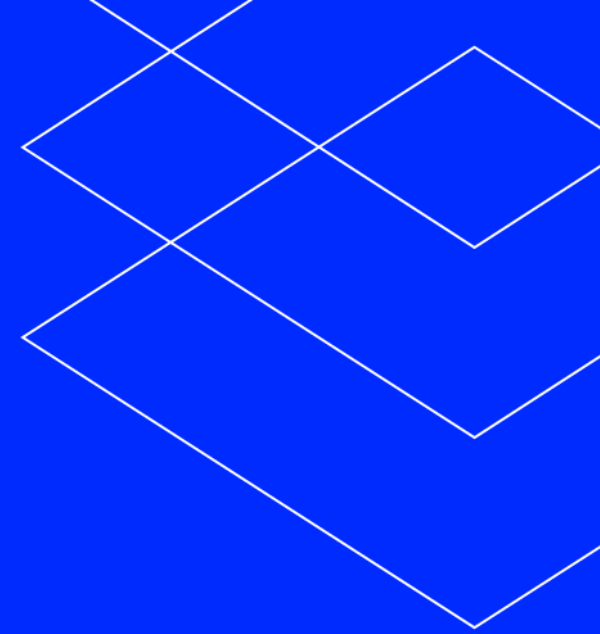
# Detectia pierderilor fara ASTERRA



# Detectia pierderilor prin metoda ASTERRA



Studii de caz, activitate  
media continua  
dezvoltare



## CASE STUDY RAJA – Constanta - Studiu de caz

**Este o nebunie să faci mereu și mereu aceleași lucruri, dar să te aștepți la rezultate diferite (Albert Einstein)**



“Compania RAJA este o companie modernă deschisă către tehnologie și inovație, un pionier în ceea ce privește implementarea cu succes a unor concepte inovative. Compania UTILIS din Israel a inovat și a brevetat tehnica de localizare a pierderilor de apă cu ajutorul sateliților. Operatorul regional RAJA a testat cu succes această tehnologie în aria de operare a orașului Constanța. După scanarea arealului am primit de la compania UTILIS o hartă cu peste 200 de puncte cu posibile avarii ascunse.

Rezultate obținute în 2 luni:

- peste 50 km rețele inspectate
- peste 45 avarii descoperite acustic (cca 1,0 avarii/km rețea)
- calculul eficienței în cazul cel mai pesimist:

1,5 bari presiune, diametru avarie 5mm, pierderi pe an/avarie – 5.000 mc; TOTAL – 225.000 mc  
Utilizând această tehnologie, am scanat peste 600 km de rețea în doar trei luni (inclusiv perioada de inspecție), personalul specializat făcând verificări doar pe cca 50-60 km în punctele indicate cu indicii de pierderi.”

Director General Raja Constanța  
Inginer Aurel Presura

*În iulie 2017, Apa Nova a realizat un studiu pilot cu Utilis, o tehnologie de detectare a scurgerilor prin satelit (cu ajutorul specialistilor firmei Bio Tech SRL, reprezentant al Utilis în România), pentru a evalua impactul pe care îl are asupra programului lor proactiv de detectare a scurgerilor de apa potabila. Rezultatele au fost pozitive și sunt discutate a se face in mai multe etape.*

*"Utilis ne-a permis să găsim scurgeri care ar fi fost greu de găsit altfel. În câteva zile de lucru am găsit câteva scurgeri semnificative, estimate la 250.000 mc pe an, ceea ce reprezintă aproximativ 0,8% din pierderea curentă a apei noastre. Ne-am convins despre potențialul de utilizare a acestei tehnologii, fiind complementare metodelor noastre existente și, în plus, includerea în programul nostru de reducere a emisiilor de NRW (Non Revenue Water). În faza următoare, vom combina datele Utilis cu alte straturi de date pentru a integra mai bine această tehnologie în procesul nostru, făcând ca verificarea acustică a câmpului să funcționeze mai eficient."*

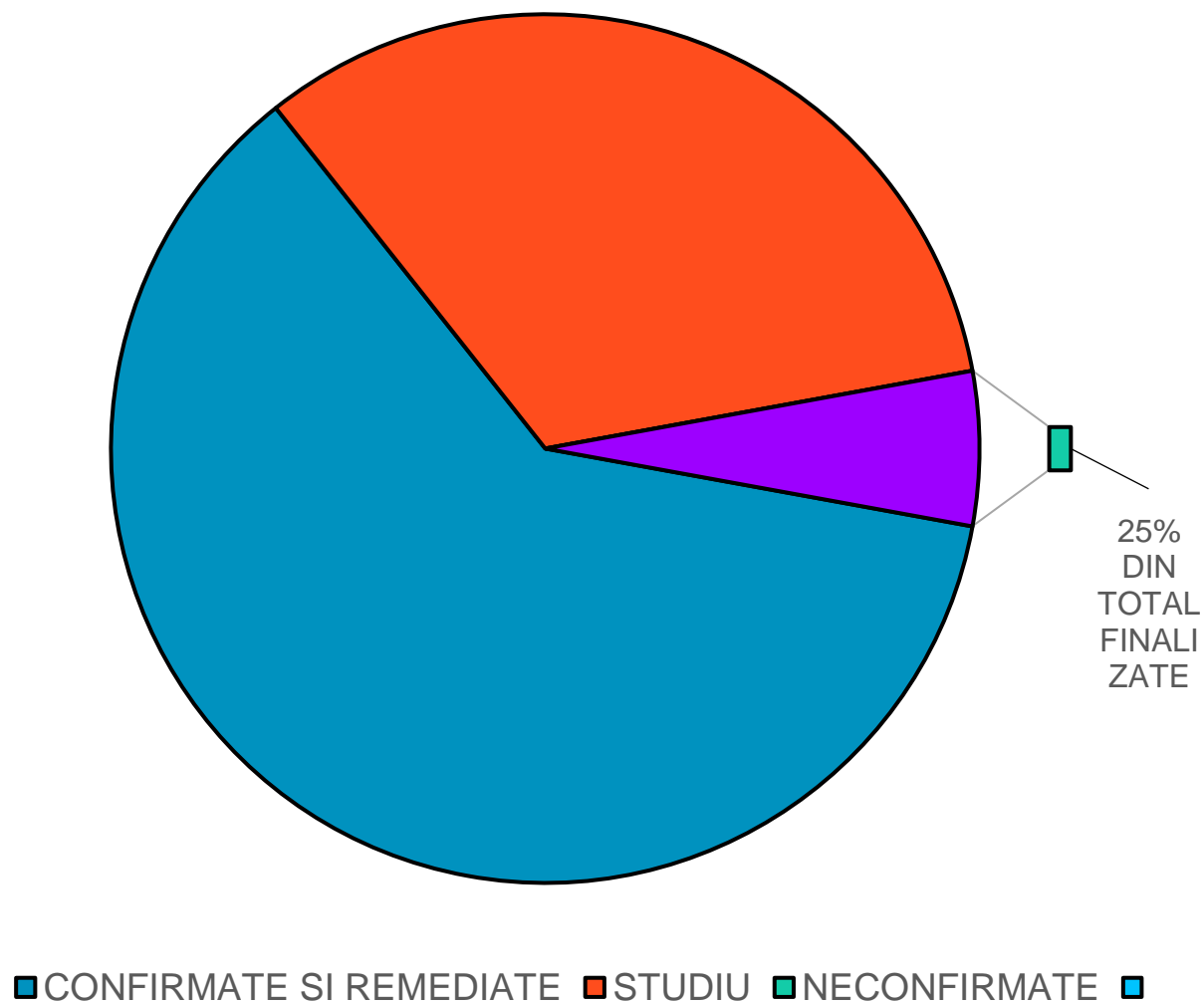
*Valentin Zaharia*

*director de optimizare a sistemului de alimentare cu apă și canalizare  
Apa Nova – Veolia.*

## DIN CELE 67 POSIBILE DEFECTE S-A INTERVENIT IN 28 DIN PUNCTELE FURNIZATE

### 28 DE LUCRARI, DIN CARE:

- 15 AU FOST IDENTIFICATE SI REPARATE
- 8 SUNT IN STUDIU
- 5 NU AU FOST CONFIRMATE- SE VOR RELUA MASURATORILE DUPA TERMINAREA TUTUROR LOCATIILOR FURNIZATE
- DIN TOTALUL LUCRARILOR FINALIZATE, AVARIILE NECONFIRMATE REPREZINTA 25%



Constatările comisiei de recepție la terminarea lucrărilor

Au fost localizate un număr de 83 posibile avarii.

Pana la data de 01.10.2018 au fost verificate un numar de 54 locații ,s-au localizat 36 avarii care au fost remediate.

Cantitatea de apa pierduta estimata la aceste 36 avarii este de 1365 litri/min sau 81.9 mc/h sau 1.965 mc/zi

**CASE STUDY** Exemplu – Craiova – Compania de Apa



**CASE STUDY** Exemplu –Tg. Mures-Compania de apa AQUASERV



CASE STUDY S.C. APA CANAL 2000 S.A. PITESTI – SCOALA DE VARA



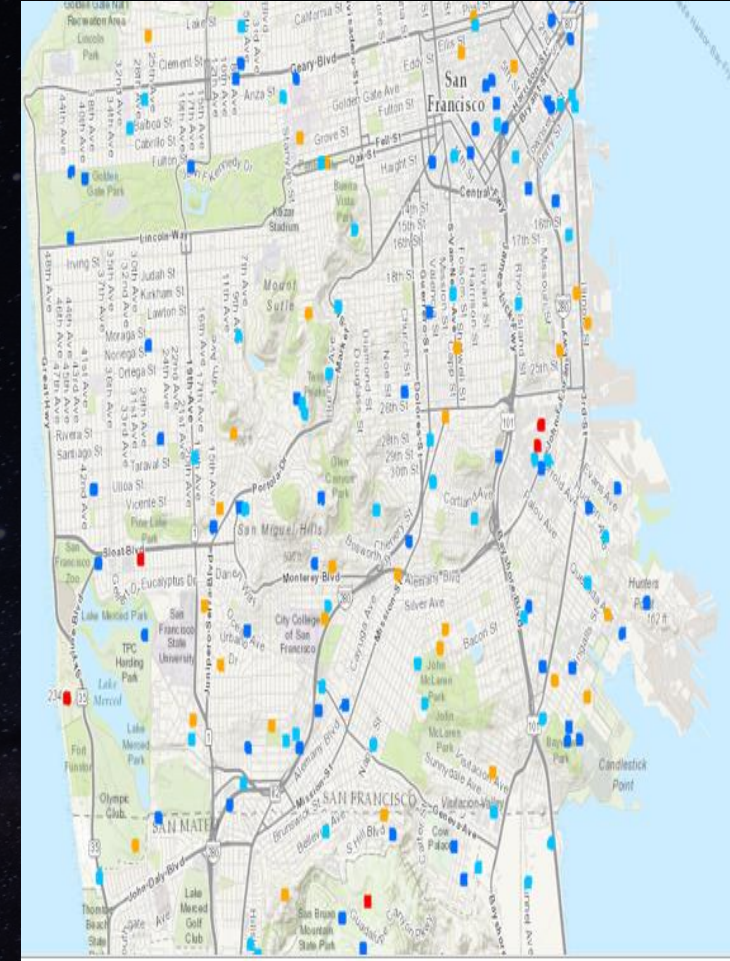
# Lucrari executate in Romania 2016-2021

- \* R.A.J.A. Constanta – pilot 2016 si 2 scanari 2018
- \* C.A. OLTENIA – 1 scanare 2017
- \* APA NOVA BUCURESTI – 5 scanari (2 in 2017, 1 in 2018, 2 in 2021)
- \* AQUASERV S.A. TARGU MURES – 1 scanare 2017
- \* APA CANAL 2000 S.A. PITESTI – 1 scanare 2018 (scoala de vara)
- \* COMPANIA DE APA BUZAU – 1 scanare 2018
- \* COMPANIA DE APA BRASOV – 1 SCANARE 2019
- \* COMPANIA DE APA SOMES S.A. CLUJ – 1 scanare 2019 (scoala de vara)
- \* COMPANIA APA CANAL S.A. SIBIU – 1 scanare 2019/2020

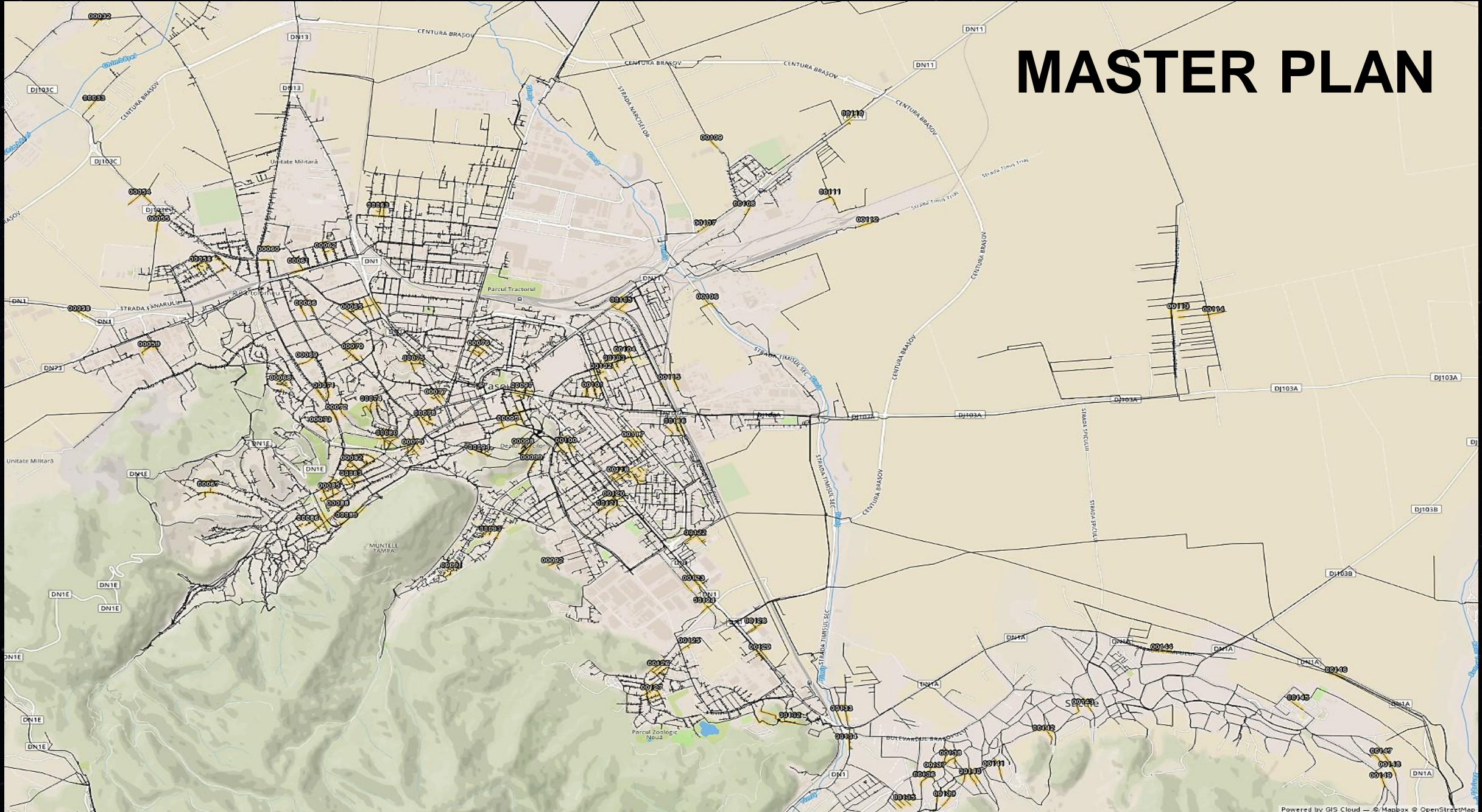


# Avantajele folosirii procedeuului ASTERRA

- ✱ Nu necesita pregatiri si investitii initiale
- ✱ Reduceri semnificative ale costurilor cu forta de munca si eficientizarea executiei (directionarea la locul pierderilor)
- ✱ Intreaga retea este monitorizata de cateva ori pe an
- ✱ Punctele cu pierderi din conducte sunt localizate cu usurinta
- ✱ Pierderile majore sunt identificate rapid, eliminand pagubele materiale si financiare
- ✱ Studiind harta generala se pot trage concluzii despre conditia conductelor (posibil ca o intreaga sectiune de conducta sa fie necesar a fi inlocuita)
- ✱ Se pot identifica zone cu un mare numar de defecte – concluzia fiind ca trebuie cautata cauza (presiune mare, corodare conducte)



# MASTER PLAN



# PE BAZA EXPERIENTEI ACUMULATE

## TABEL COMPARATIV

	<b>INSPECTIE ACUSTICA STANDARD</b>	<b>INSPECTIE ACUSTICA CU AJUTORUL ASTERRA</b>
<b>LUNGIME DE CONDUCTA INSPECTATA</b>	<b>200 KM</b>	<b>200 KM</b>
<b>LUNGIME REALA DE CONDUCTA INSPECTATA (PARCURSA)</b>	<b>200 KM</b>	<b>50 KM</b>
<b>ZILE NECESARE INSPECTIEI (2 ECHIPE)</b>	<b>20 ZILE</b>	<b>6 ZILE</b>
<b>DEFECTE GASITE</b>	<b>22</b>	<b>62</b>

# TEL AVIV – SEMINAR ANUAL ASTERRA



A satellite with solar panels and a parabolic antenna is shown in orbit above the Earth's surface. The Earth's blue oceans and white clouds are visible against the blackness of space.

 **ASTERRA**

**BIO TECH SRL**

# Multumim!



<https://asterra.io>



**aganova**

Technology and innovation at  
the service of water

## Who are we?

# We are specialists in the development of technologies to minimize Non-Revenue Water. (NRW)

We develop and deliver **easy-to-operate** and **cost-effective** in-line solutions for the evaluation of large diameter pipelines.

Our mission is to contribute to the mitigation of water scarcity by minimizing losses in water networks through our technologies.



**+2 500 km**  
inspected with the  
Nautilus system



**+800 leaks**  
identified



**+25,000 l/min**  
recovered with Nautilus  
and Jabega



Presence in  
**+60 countries**





## Why large diameter pipes?

- It tends to age.
  - Imprecise planimetry.
  - Less digitalization than distribution networks.
  - It requires specific tools for its supervision.
- 



# Technologies for leak detection and digitization of results



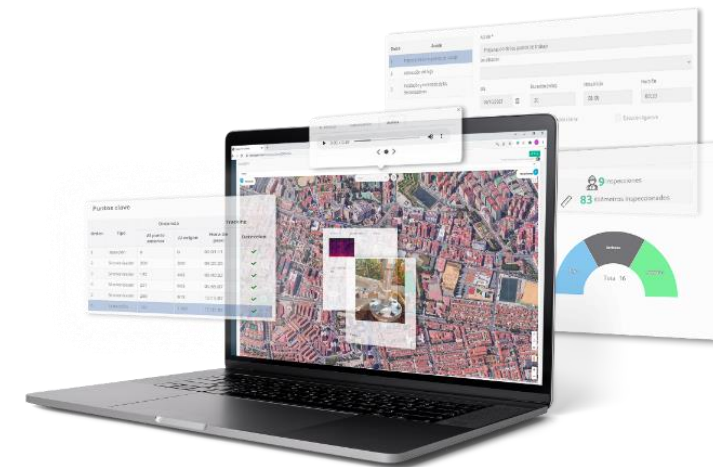
## Nautilus System

Solution for the diagnosis and detection of leaks in large diameter networks from inside the pipeline. (in-line)



## Nemo Platform

Advanced digital analytics platform that allows you to track inspections in real time and present the results.



## Jabega System

Online CCTV for detailed analysis of specific points of interest in the network in real time



# What does it detect?

Identifies leaks with a margin of error of 1 meter.

## **SMALL LEAKS**

With loss flows greater than 0.005 l/s

## **AIR**

Bubbles and air pockets that can cause explosions if left uncontrolled

## **ANOMALIES**

Incidents inside or outside the pipeline from known or unknown sources

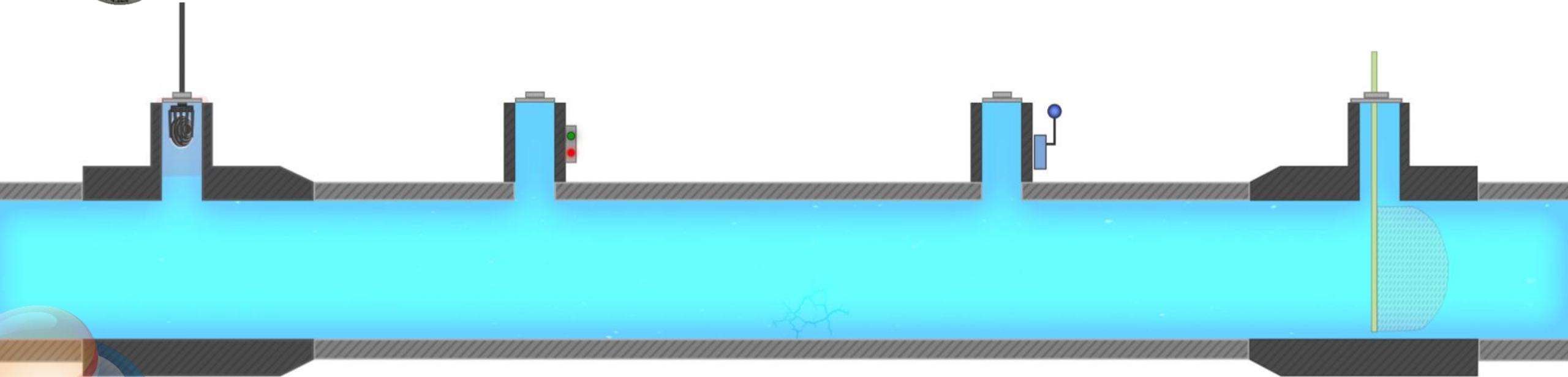
**Nautilus**  
System

Developed by  aganova

# How does it work?

## 3 PHASE INSPECTION:

1. Insertion
2. Navigation
3. Extraction



# Technologies for leak detection and digitization of results



## Nautilus System

Solution for the diagnosis and detection of leaks in large diameter networks from inside the pipeline. (in-line)



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## Jabega System

Online CCTV for detailed analysis of specific points of interest in the network in real time



# Jabega System

Visual and acoustic technology to obtain detailed information from the interior of the pipe.



## VISUALIZATION

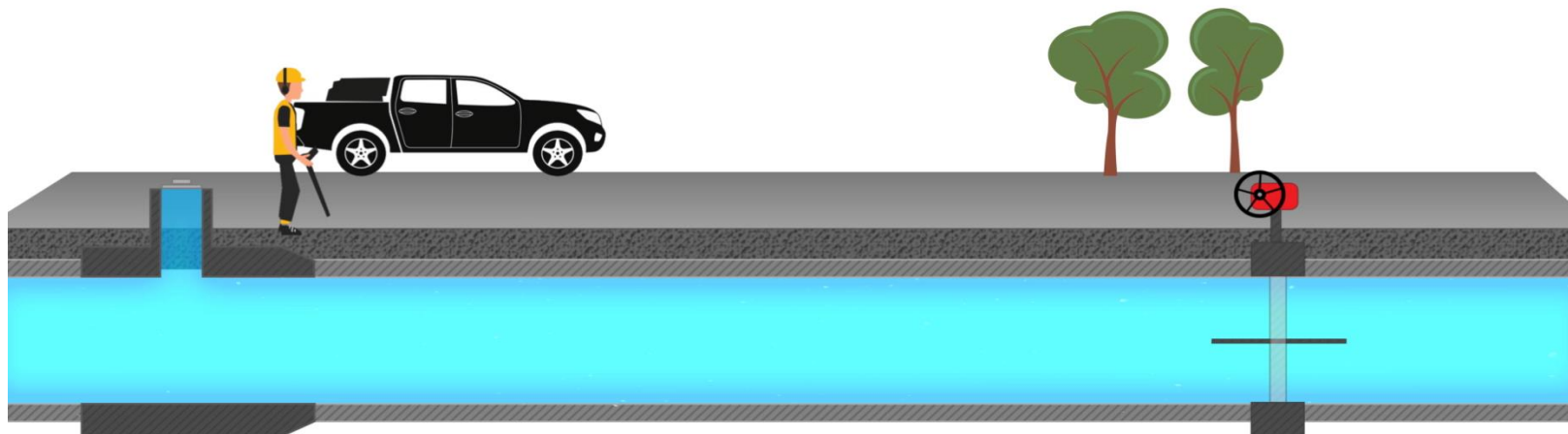
Pipe visualization system from the inside for the detection and identification of anomalies.

## ACOUSTIC RECORDING

It has a high intensity hydrophone that allows acoustic recording inside the pipe and, therefore, the detection of leaks and existing anomalies.

## TRACKING

It allows to know the route of the pipe to be able to follow Jabega from the surface.





Success story  
Constanța  
Romania

# Success story Constanța - Romania



BIO TECH SRL

## SITUATION

RAJA S.A, the water utility of Constanța, wanted to obtain detailed **information of the condition of an 8,8 KM** potable water transport pipeline section. Due to the **aging of this pipeline** the client suspect that they could be **potential leaks** resulting in **NRW water losses**.

Knowing the type o damage and positioning was **impossible without the appropriate technology**.

Given the needs of the client, Aganova together with our local partner Bio Tech, proposed to carry out an analysis o the network with the **Nautilus system**, an in-line neutrally buoyancy technology specifically designed for the inspection of large diameter pipelines.











# Success story Constanța - Romania

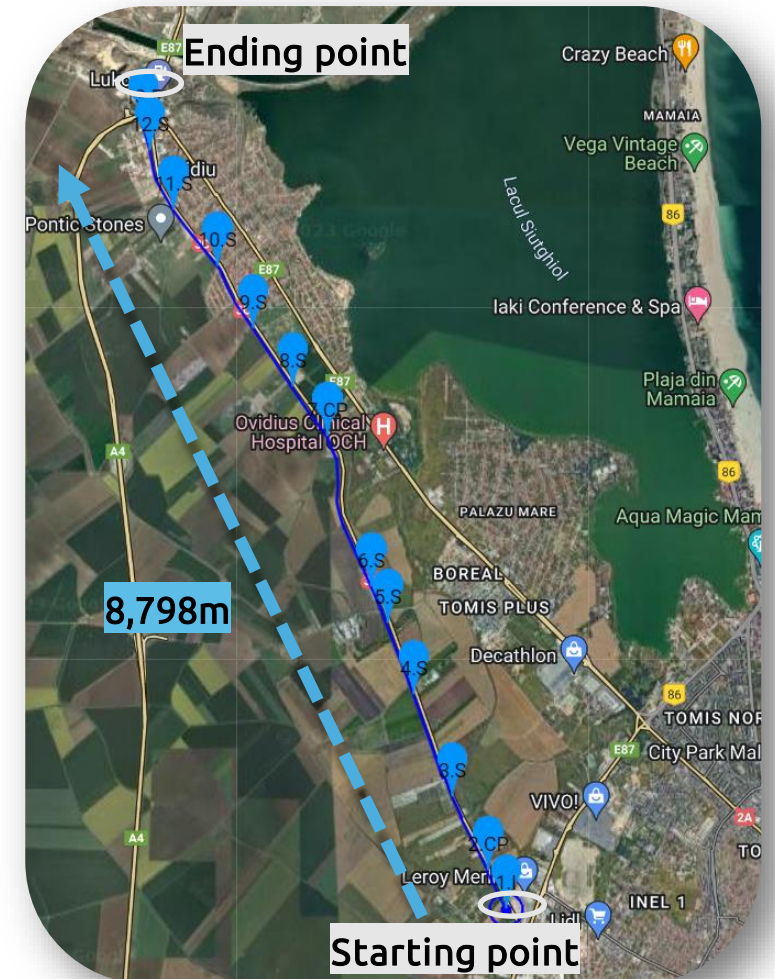


BIO TECH SRL

## NETWORK INFORMATION

The section to inspect consist in 8.8 KM run potable water pipeline of DN1000 mm that runs from near the Leroy Merlin store, up north to the A4 highway intersection.

			
<b>Inspection date</b>	<b>Distance</b>	<b>Diameter</b>	<b>Material</b>
24/08/2023	8,798 m	DN1000	Prestressed concrete & steel
			
<b>Pressure</b>	<b>Average speed</b>	<b>Insertion point</b>	<b>Extraction point</b>
1 bar	0.44 m/s	Gate valve DN150	Gate valve DN100



# Success story Constanța - Romania



BIO TECH SRL

## INSERTION

Operating gate valve DN150 mm. Pressure chamber with insertion clamp installed and Nautilus deployed according to planning schedule.

## SYNCRONIZERS

11 synchronizer have been prepared along the 8,8KM pipeline run. Each one at an AVG of 800 meters from each other to achieve maximum accuracy.

## EXTRACTION

Installed on operating gate valve DN100 mm. Net position confirmed with in-line camera footage.



Insertion



Sync-1



Sync-2



Sync-3



Extraction



24 ago 2023 9:54:02  
44,26142N 28,55112E  
Nr.199 Strada Națională  
Oraș Ovidiu  
Județul Constanța

# Success story Constanța - Romania



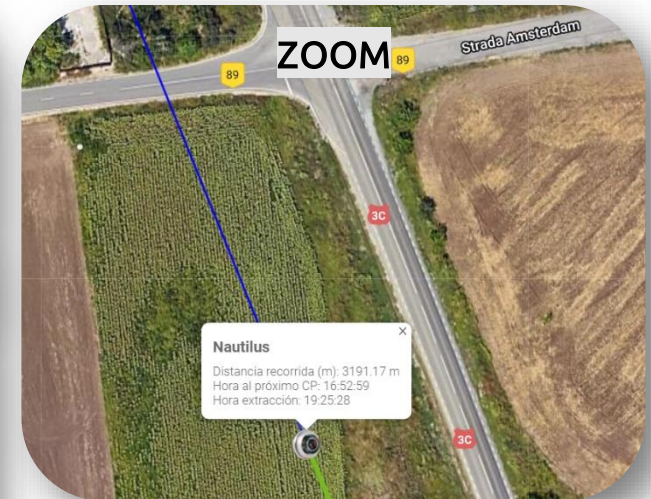
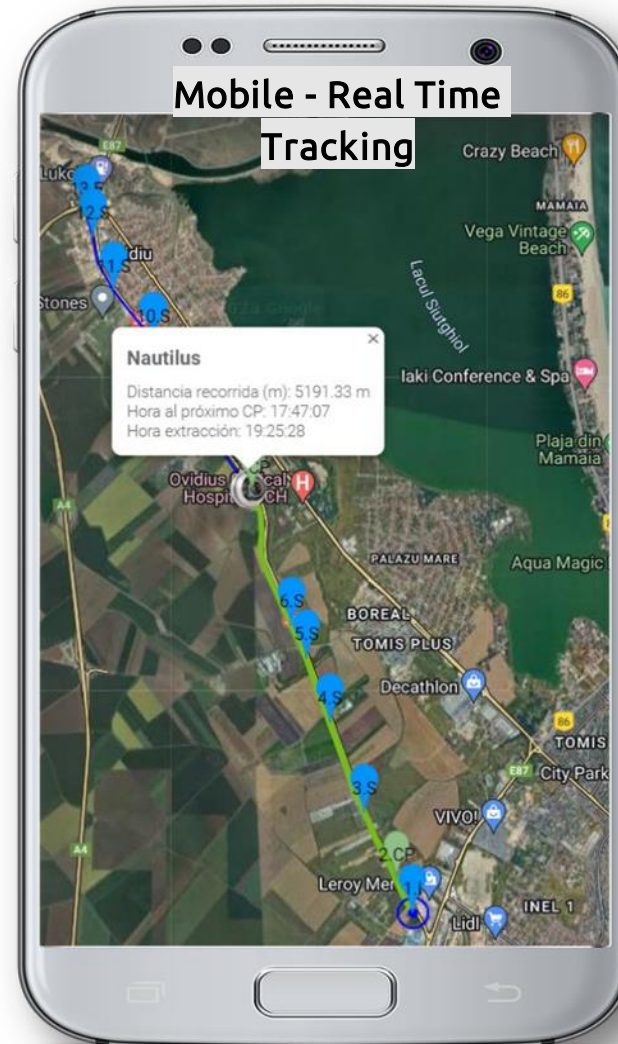
BIO TECH SRL

## NAVIGATION

Nautilus **started navigation at 13:21**. Confirmation signal received thought CP1 and later at **CP2 at 17:47** achieving 60% (5191 meters) of the total navigation. **ETA to extraction point at 19:25**.

Nautilus has **arrived at 19:32** at the extraction point as planned.

**Total navigation 6 hours, 11 minutes** for 8,8KM run at 0,4 m/s AVG water speed.



# Success story Constanța - Romania

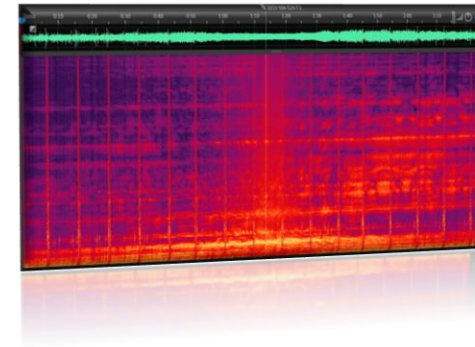


BIO TECH SRL

## PRELIMINARY RESULTS

After retrieving Nautilus at the extraction point. All the information captured was sent to our data analysis department in Málaga HQ.

After 3 days analysis preliminary report shows a total of **15 incidents** found, **12** of them are **leaks** which **5 are big leaks**.



Nemo  
Platform

Incident level	Leak			Air		Anomaly	
	F1	F2	F3	B1	B2	A1	A2
15 Incidents	5	1	6	1	1	1	0

Thank you!

